

Contact

jabari.phipps@gmail.com

www.linkedin.com/in/jjtpesq
(LinkedIn)

Top Skills

Negotiation

Legal Advice

Legal Document Preparation

Languages

Farsi (Elementary)

Spanish (Limited Working)

Certifications

Farsi

New York State Law License

International Anti-Bribery & Anti-Corruption Procedure

Mediation Certificate

Advanced Interviewing and Debriefing

Honors-Awards

Super Lawyers Rising Star New York Metro

Jabari-Jason Tyson-Phipps

Attorney | Problem Solver | Visionary

New Rochelle, New York, United States

Summary

I am a seasoned management consultant and legal counsel with 15+ years of experience providing legal advice on business, civil, and criminal matters in both the public and private sectors. Recognized for demonstrating a natural aptitude for strategic planning and problem solving, I have a verifiable history of driving client satisfaction by upholding regulatory compliance while driving cost savings and best practices. Professional focal points include legal research and writing, policy interpretation, discovery, business consulting, investigations, audits, litigation, case management, and negotiation.

Currently, I am a Foreign Service Special Agent with the United States Department of State, working with multiagency taskforces on investigations, security implementation, countermeasures, executive protection, protective intelligence, diplomacy, and more. I am also an Attorney-at-Law with the JJTP Group LLC, where I provide custom solutions orientated legal and business consulting services for clients spanning Academy Award winning files to a Fortune 100 companies.

Colleagues describe me as a progressive, driven, down-to-earth, analytical, and managerial expert who can be relied on to deliver significant results on time.

I am interested in contacting former colleagues and managers, as well as other professionals in my field. Feel free to contact me through this profile if you wish to connect.

Experience

LMPG Wealth Advisors, LLC

General Counsel

October 2023 - Present (1 year 2 months)

United States

Legal Expertise and Compliance

- Oversee all legal and compliance matters for a fintech SEC Registered Investment Advisor and Multifamily Office with over \$100M in assets under management.
- Provide comprehensive legal advice and counsel on a wide range of regulatory issues, including SEC Rule 206(4)-1, Investment Advisers Act, and applicable state laws.
- Develop and implement robust compliance programs to ensure adherence to regulatory requirements and industry best practices.
- Conduct thorough due diligence reviews of potential investments and business relationships.

Contract Negotiation and Risk Management

- Negotiate, draft, and execute complex and novel legal contracts in-house and externally, including investment management agreements, advisory agreements, vendor contracts, NDAs, and other legal documents.
- Manage legal risks and minimize liability through proactive risk assessment and mitigation strategies.
- Provide legal support for business development initiatives and strategic partnerships.

Litigation Management and Dispute Resolution

- Successfully represent the firm in legal disputes and litigation matters, including regulatory investigations and client claims.
- Collaborate with and manage external counsel and internal colleagues on legal issues related to the firm including compliance, asset protection for the firm and its clients, and litigation matters.
- Develop and implement effective litigation strategies to protect the firm's interests and minimize legal costs.

Corporate Governance and Board Support

- Manage and advise the executive suite and other stakeholders on corporate governance policies and procedures, risk management, compliance, regulatory, client relations, and other general corporate and legal matters.

Pierce & Kwok LLP

Of Counsel

August 2021 - Present (3 years 4 months)

New York, New York, United States

Intellectual Property

- Trademark Prosecution: Successfully managed trademark prosecution processes from initial application to registration, including research, filing, and response to Office Actions.

- IP Portfolio Management: Provided comprehensive IP portfolio management services, advising clients on IP strategy, licensing agreements, and infringement matters.
- Litigation: Successfully independently litigated federal intellectual property cases, including negotiation, settlement, and trial preparation resulting in settlement on average 3x the client's expected outcomes.

Business Law

- Entity Formation and Structure: Advised clients on the formation and structuring of various business entities, including corporations, LLCs, and partnerships.
- Contract Negotiation and Drafting: Negotiated and drafted a wide range of business contracts, including employment agreements, vendor contracts, and licensing agreements.
- Corporate Governance: Provided guidance on corporate governance matters, including board meetings, shareholder resolutions, and compliance with corporate formalities.

Litigation

- Dispute Resolution: Successfully resolved disputes through negotiation, mediation, and arbitration.
- Courtroom Experience: Represented clients in court proceedings, including trial preparation, in court appearances, and arguments.
- Pleading and Motion Practice: Drafted and filed various pleadings and motions, including complaints, answers, motions to dismiss, and summary judgment motions.

JJTP Group LLC

Executive Director

June 2008 - Present (16 years 6 months)

New Rochelle, New York, United States

- Operate the Tyson Twins Foundation Ltd., a 501(c)3 nonprofit which helps bridge the gap between the justice people can afford and the justice that is equal.
- Established and manage a concierge legal and business consulting practice that develops and implements custom solutions for individuals, startups, and growing and established businesses.

- Navigate multifaceted negotiations, including negotiating contracts for Grammy artists, the Academy Award-winning movie Precious, and renegotiating 300+ post-merger noncompliant and renewal international procurement contracts for a Fortune 100 client (delivered \$50M+ in savings).
- Execute audits on existing agreements for compliance with companies' policies, international intellectual property laws, KYC anti-money laundering regulations, the Foreign Corrupt Practices Act (FCPA), and the Bribery Act 2010.
- Managed a project workstream for a Fortune 100 client with \$1M signing authority, including drafting master service agreements and other templates.
- Successfully provided counsel for and defended a multimillion-dollar international sanctions and intellectual property dispute against a well-known international media conglomerate.
- Prepared and delivered presentations and seminars for 5 courses at the East Stroudsburg University of Pennsylvania, teaching law, entrepreneurship, and business management (e.g. intellectual property, contracts, labor/employment law, antitrust law, licensing, risk, regulatory compliance, negotiation, financial management) to 10-80 graduate and advanced undergraduate students per class.
- Performed E-discovery for a Department of Justice investigation into Google; aided Akin Gump in the Tribune Media Company's bankruptcy litigation; and elected and served as Monroe County Pennsylvania Judge of Elections.

U.S. Department of State
 Foreign Service Special Agent
 September 2016 - Present (8 years 3 months)
 New York City Metropolitan Area

Legal Instruction Unit 2024- Present
 Office of the Executive Director 2022-2024
 Countermeasures Directorate 2020-2022
 USUN Ambassador Security Detail 2019-2020
 Investigator New York Field Office 2016-2019

- Review and draft policy and regulation updates for senior executives pertaining to Department regulations; the TTP used to secure Top Secret

Sensitive Compartmented Information materials and countermeasures; the creation of MOU with intelligence community elements; and the general operations of the Bureau of Diplomatic Security to aid in the modernization of the capabilities of the US Department of State to meet the legal and technological realities of cybersecurity and investigations in the 21st Century.

- Draft legal opinion and recommendation memoranda, reports of investigations, affidavits, and criminal complaints collaborating with US Attorneys for criminal prosecutions and Consular Affairs' legal bureau for passport and visa revocations and other civil matters.
- Facilitate complex multinational internal and external investigations of violations of federal, state, and international laws and policies, with a 100% case closure and confession rate including spearheading multiagency taskforces and operations in conducting enforcement operations across multiple jurisdictions.
- Managed a high-volume caseload related to fraud, trafficking, terrorism, identity theft, Hague international child abduction, internal employee misconduct, and other counterintelligence operations and audits earning a United States Department of State Meritorious Honor Award for dismantling a human trafficking operation resulting in the rescue of hundreds of victims.
- Oversee executive protection and protective intelligence services domestically and internationally including at the G20 and leading international trips to conflict zones for US Ambassadors to the UN, US Secretaries of State, the Olympics, and visiting foreign dignitaries including at United Nations General Assemblies.

FareHarbor Holdings, Inc
General Counsel/Cofounder
August 2012 - May 2015 (2 years 10 months)
New York, United States

- Co-founded a cloud software-based e-commerce reservation and payment solutions company through strategic acquisitions and reorganization, growing to a multi-million-dollar company before its sale.
- Oversaw all legal and internal corporate operational policies, including managing outside counsel, developing budgets, and monitoring risk.

- Handled regulatory filings and securities issuances, coordinating directly with the CEO and executive team.
- Authored all corporate intellectual property, contracts, best practices, corporate compliance policies, and internal and external working documents.
- Counseled the board of directors and CEO on the direction and structuring of the start-up, asset transfers, and capital campaigns.
- Negotiated hundreds of contracts and resolved all conflicts on behalf of the company.

Schlichter, Bogard & Denton LLP

Law Clerk

May 2007 - August 2007 (4 months)

Greater St. Louis Area

Nike

Strategic Planning Analyst

May 2004 - August 2004 (4 months)

Beaverton, OR

Citi

Product Management Intern

June 2003 - August 2003 (3 months)

Greater New York City Area

Goldman Sachs

Financial Analyst

May 2001 - August 2001 (4 months)

Greater New York City Area

Education

Brown University

A.B. with Honors, Public and Private Sector Organizations and Political Science · (2001 - 2005)

Washington University in St. Louis

Doctor of Law (J.D.), Intellectual Property and Business Law · (2006 - 2008)

National University of Singapore

NUS Certificate, International Law, Business and Foreign

Investment · (2007 - 2007)